



# Automotive Finance High-Volume Environment Proves Scalability and Reliability

## Ford Financial

- \$140 billion in total assets
- World's largest automotive finance company
- Provider of retail, lease and wholesale financing
- World's largest nongovernment debt issuer
- More than 20,000 employees

*"We have been pleased with Fidelity's (formerly ALLTEL Information Services') commitment to do whatever it takes to process within our batch window."*

— **Dave Baxter**  
Director of  
Receivables Systems  
and Management  
Information Systems  
Ford Financial

## Fidelity's Solution

- Handles large account volumes while meeting or exceeding service level agreements
- Ensures optimal uptime
- Provides reliable, scalable data center and resources for clients' outsourcing needs
- Supports high-volume operations with proven dependability
- Delivers proven technology solutions customized for unique client requirements

Ford Financial, the world's largest automotive finance company, had experienced accelerated growth in its portfolio through increased sales and acquisitions of other automotive brands. Fidelity Information Services (Fidelity), a division of Fidelity National Financial, was engaged to provide a benchmark environment for the Fidelity Advanced Lending Solutions (ALS) Automotive Finance application to support the significantly expanded portfolio that Ford Financial projected. With current growth and monthly purging, the benchmark supported the target of more than 10 million accounts to be in production after the conversion, scheduled for January 2003.

## The Challenge

Due to Ford Financial's portfolio size and projected growth, it was necessary to assess the capabilities of the ALS Automotive Finance application to support and process 10 million receivable accounts. Variables to consider included the size and type of the processors, the segmentation configuration, I/O subsystem configuration, and any system or application tuning necessary for optimal processing. It was essential to Ford Financial that the benchmark prove the solution would meet the small nightly time frame, according to service level agreements provided by Fidelity, while ensuring availability of current account information.

## The Solution

Fidelity was prepared for the challenge and the benchmark project was able to validate the ALS Automotive Finance application's capabilities. Fidelity established a multiprocessor, multiimage, parallel sysplex environment to perform the benchmark. Prebenchmark testing was performed to validate the configuration of many new technologies. Extensive benchmark testing was conducted to verify the scalability, reliability and availability of the system to support Ford's projected volume. Multiple batch runs were performed to determine the most efficient configurations for the system, size of the segments, number of active system initiators and the batch schedule. In addition, multiple online stress tests far exceeded the original benchmark objective for online load capacity.



## *T h e R e s u l t s*

Fidelity successfully validated the scalability and reliability of the ALS Automotive Finance application by benchmarking the projected load capacity for Ford Financial's daily requirement to process a portfolio of 10 million accounts within a minimal processing window. Representatives of Ford Financial were assured that Fidelity is fully prepared and highly qualified to process their receivables using ALS Automotive Finance.

Fidelity's proven partnership, commitment to customer expectations, and technical expertise are the cornerstone of the enduring relationship with Ford Financial, a valued Fidelity partner.

"We have been pleased with Fidelity's (formerly ALLTEL Information Services') commitment to do whatever it takes to process within our batch window," said Dave Baxter, director of receivables systems and management information systems for Ford Financial.

*Proven Solutions.  
Powerful Vision.*

For more information about Fidelity Advanced Technology Solutions, contact Fidelity at 800.874.7359, outside the United States at 501.220.4999, e-mail [atssales@fnf.com](mailto:atssales@fnf.com), or visit our Web site at [www.fidelityinfoservices/fats.com](http://www.fidelityinfoservices/fats.com).

